

## **TERI FAHRENDORF**

5215 N. Lombard St., PMB 200 ▪ Portland, OR 97203 ▪ [teri@roadbrewer.com](mailto:teri@roadbrewer.com)

---

### **HIGHLIGHTS OF QUALIFICATIONS**

- 19 years experience as a brewpub brewmaster and brewery supervisor, including multiple locations.
- Sophisticated knowledge of world beer styles and brands.
- 17 years experience with special projects: construction and commissioning (and decommissioning) of brewpub breweries, analyses of potential brewpub purchases, and bottled soda contract brewing.
- Continuously expanding experience in worldwide specialty malt varieties and usage.
- Continuously expanding experience in management, communications, nonprofits, marketing and sales.

### **BREWING/ CELLAR**

- Experience at breweries with annual production of 800-1,500 barrels, on equipment sized 10-15 barrels.
- Created product line of four flagship beers with rotating seasonal and dark beers.
- Designed hundreds of new beer recipes for rotating seasonal and dark beer taps.
- Created recipes for eight Great American Beer Festival medal-winning beers.
- Designed grain-handling, root beer production, CO<sup>2</sup>, O<sup>2</sup>, and keg-filling systems.
- Developed standardized procedures for production, filtering, lab work, and tank, keg & beer line cleaning.

### **SUPERVISION/ TRAINING**

- Supervised up to eleven brewers, eight of them long-distance/ out-of-state.
- Managed up to five brewpub breweries, four of them long-distance/ out-of-state.
- From 1988-2007, was involved in hiring and/or training 44 brewers.
- Designed and conducted Beer School for the restaurant staff to increase quality of brewpub customers' visits.
- Wrote detailed manuals, including Brewery Operations, Lab and QC, Personnel Management, Chemicals and OSHA, Brewery Forms, Standardized Recipes, Supplier, and Restaurant Employee Beer Training manuals.
- Oversaw Quality Control including weekly HLP labwork, and cleaning & preventative maintenance regimens.
- Project Manager for installation of additional fermenters at original brewery location.
- Directed GABF strategizing, and brewery staff career development.
- Under my supervision, Steelhead breweries won a total of 24 Great American Beer Festival medals.
- Project Manager on five brewery installations: Specified equipment to tank manufacturers, worked with architects, building contractors and brewery installation teams.
- Oversaw decommissioning of two closed breweries.

### **ADMINISTRATIVE**

- Sourced raw materials, equipment, supplies, and equipment maintenance services.
- Responsible for purchasing raw materials, supplies, and services, including negotiating best prices.
- Responsible for semi-monthly, monthly, and quarterly Federal and State excise taxes.
- Designed, created and maintained six websites for Steelhead and its affiliates.
- Worked as liaison with trademark attorneys for all Steelhead and Bulldog brands.
- Arranged interstate transfers and sales of kegs from Steelhead's California breweries to Oregon, including interstate regulatory paperwork.

### **BEER RELATED**

- Coordinated distributor promotions and participated in ride-along sales calls to retailers.
- Represented brewery at local functions and beer festivals, and gave brewery tours.
- Coordinated special projects: contract-brewed bottled root beer production, sales and distribution.
- During a 5-month brewery-focused journey, visited 70 breweries and brewed at 38 of them.
- Worked as a clerk/ beer matchmaker in a specialty beer store selling 1,200 different beers in bottles.
- Consultant to brewpub start-up resulted in increased safety, reduced labor, and streamlined process.

**EMPLOYMENT HISTORY**

|              |                             |   |
|--------------|-----------------------------|---|
| 2009-Present | Specialty Malt Account Mgr. | GREAT WESTERN MALTING, Vancouver, WA            |
| 2008-2009    | Beer Clerk                  | BELMONT STATION, Portland, Oregon               |
| 1990-2007    | Corporate Brewmaster        | STEELHEAD BREWING CO., Eugene, Oregon           |
| 1994         | Brewing Consultant          | BEND BREWING CO., Bend, Oregon                  |
| 1989-1990    | Head Brewer                 | TRIPLE ROCK BREWING CO., Berkeley, California   |
| 1989         | Brewmaster                  | GOLDEN GATE BREWING CO., Berkeley, California   |
| 1988         | Brewing Intern              | SIEBEN’S RIVER NORTH BREWPUB, Chicago, Illinois |

**CRAFT BEER INDUSTRY ACHIEVEMENTS**

Great American Beer Festival Medals

| Medal  | Year | Category                        | Beer Name                                       |
|--------|------|---------------------------------|---|
| Gold   | 1999 | English Old/English Strong Ales | Anniversary Ale                                 |
| Silver | 1999 | American-Style Brown Ales       | Emerald Irish Ale                               |
| Silver | 1995 | Specialty Beers                 | Harvest Rye                                     |
| Bronze | 1995 | Specialty Beers                 | Titanium Wheat                                  |
| Bronze | 1994 | Specialty Beers                 | Rye Bock  |
| Bronze | 1993 | Traditional Bitters             | Emerald Special Bitter                          |
| Gold   | 1991 | Scottish Ales                   | Raging Rhino Red, also known as Steelhead Amber |
| Gold   | 1991 | Stouts                          | Station Square Imperial Stout                   |

Beer Judge

|              |   |
|--------------|---|
| 1991-Present | GREAT AMERICAN BEER FESTIVAL, Denver, Colorado                        |
| 1996-Present | WORLD BEER CUP, Various Locations around the USA                      |
| 1990-Present | NATIONAL BJCP HOMEBREW JUDGE  |
| 2004         | NEW ZEALAND BEER AWARDS, Wellington, New Zealand                      |
| 2001-2002    | AUSTRALIAN INTERNATIONAL BEER AWARDS, Melbourne & Ballarat, Australia |

Published Author

1990-2008: Thirteen articles published in ▪ New Brewer, ▪ Brewing Techniques, ▪ Zymurgy, ▪ American Brewer, ▪ MBAA Technical Quarterly, ▪ Beer & Brewing Vol.10 Anthology. Many available online at [www.terifahrendorf.com](http://www.terifahrendorf.com).

Conference Speaker & Education Lecturer

1990-2010: Eighteen speaking engagements including ▪ Craft Brewers Conf., ▪ MBAA Brewery Packaging Course, ▪ MBAA National Convention, ▪ Australian International Beer Awards-Brewing Industry Seminar (Keynote Speaker), ▪ Finnish Better Beer Bars Association-National Conference, ▪ British Guild of Beer Writers-India Pale Ale Conference, ▪ American Brewers Guild, ▪ California State University at Fresno, ▪ AHA Homebrewers Conference, and ▪ Pink Boots.

Boards of Directors/ Advisors/ Affiliations

- PINK BOOTS SOCIETY ▪ Founder/President 2007-Present
- MASTER BREWERS ASSN. OF THE AMERICAS ▪ Education Committee 1999-2001 ▪ Member 1989-Present
- OREGON BREWERS GUILD ▪ Founding Treasurer 1992-1994 ▪ Member 1992-2007
- BREWING TECHNIQUES MAGAZINE ▪ Board of Advisors 1993-1999
- NEW BREWER MAGAZINE ▪ Board of Advisors 1993-1995

Professional Accolades

- “Who’s Who among Executives, Professionals and Entrepreneurs, 2008-2009,” by Cambridge Publishing
- “Who’s Who of American Women, Millennium Edition 2000-2001,” published by A.N. Marquis Co.

**EDUCATION**

|      |   |   |
|------|---|---|
| 1984 | Bachelor of Business Administration       | UNIVERSITY OF WISCONSIN, Eau Claire, Wisconsin    |
| 1988 | 60th Diploma Course in Brewing Technology | SIEBEL INSTITUTE OF TECHNOLOGY, Chicago, Illinois |
| 1999 | Brewery Packaging Technology Course       | MASTER BREWERS ASSN. AMERICAS, Madison, Wisc.     |