

Teresa L. Fahrendorf

Resume – One-Page Summary

CURRENT EMPLOYMENT

Malt Innovation Center Manager – Great Western Malting ▪ September 2015 - Present

BREWING EXPERIENCE

Brewmaster - Steelhead Brewing Company ▪ September 1990 – March 2007

Brewery Consultant - Fahrendorf Consulting ▪ 1995

Head Brewer - Triple Rock Brewing Company ▪ July 1989 - August 1990

Brewmaster - Golden Gate Brewing Company ▪ March - May 1989

Brewing Intern - Siebens River North Brewpub ▪ December 1988

CRAFT BREWING INDUSTRY ACHIEVEMENTS

Great American Beer Festival Medals

Eight of Steelhead's 24 GABF medals were my recipes. (I personally brewed five of those.)
The remaining sixteen medals were won by Head Brewers that I hired and trained.

Technical Speaker

1990 to 2014 - 32 events in the USA, London England, Melbourne Australia, and Helsinki Finland.

Published Technical Author

1990 to 2011 - Fifteen articles published in five beer magazines, two anthologies and online.

Beer Judge

1990 to Present - Professional level in USA, Australia and New Zealand, and amateur BJCP in USA.

Professional Accolades

Brewers Association 2014 Recognition Award

Subject in three documentaries

"Who's Who" list, twice

Boards of Advisors/Directors

1992 to 2014 - Five beer industry positions and one local position.

Professional Affiliations

MBAA, Oregon Brewers Guild, Pink Boots Society, Barley's Angels.

EDUCATION

Brewery Packaging Technology Course - Master Brewers Association of the Americas

60th Diploma Course in Brewing Technology - Siebel Institute of Technology, Chicago, Illinois

Bachelor of Business Administration - University of Wisconsin, Eau Claire, Wisconsin

BUSINESS EXPERIENCE

Territory Sales Manager – Country Malt/Great Western Malting ▪ June 2009 – August 2015

Beer Sales Clerk - Belmont Station, Oregon ▪ Systems Analyst - Unisys Corporation, California

Detailed Resume and References available upon request.

TERI FAHRENDORF

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HIGHLIGHTS OF QUALIFICATIONS

- 19 years experience as a brewpub brewmaster and brewery supervisor, including multiple locations.
- Sophisticated knowledge of world beer styles and brands.
- 17 years experience with special projects: construction and commissioning (and decommissioning) of brewpub breweries, analyses of potential brewpub purchases, and bottled soda contract brewing.
- 7 years' experience in sales (6 years raw material sales, 1 year beer sales).
- 5 years' experience with hop contracting.
- Continuously expanding experience in worldwide specialty malt varieties and usage.
- Continuously expanding experience in management, communications, nonprofits, marketing and sales.

BREWING/ CELLAR

- Experience at breweries with annual production of 800-1,500 barrels, on equipment sized 10-15 barrels.
- Created product line of four flagship beers with rotating seasonal and dark beers.
- Designed hundreds of new beer recipes for rotating seasonal and dark beer taps.
- Created recipes for eight Great American Beer Festival medal-winning beers.
- Designed grain-handling, root beer production, CO², O², and keg-filling systems.
- Developed standardized procedures for production, filtering, lab work, and tank, keg & beer line cleaning.

SUPERVISION/ TRAINING

- Supervised up to eleven brewers, eight of them long-distance/ out-of-state.
- Managed up to five brewpub breweries, four of them long-distance/ out-of-state.
- From 1988-2007, was involved in hiring and/or training 44 brewers.
- Designed and conducted Beer School for the restaurant staff to increase quality of brewpub customers' visits.
- Wrote detailed manuals, including Brewery Operations, Lab and QC, Personnel Management, Chemicals and OSHA, Brewery Forms, Standardized Recipes, Supplier, and Restaurant Employee Beer Training manuals.
- Oversaw Quality Control including weekly HLP labwork, and cleaning & preventative maintenance regimens.
- Project Manager for installation of additional fermenters at original brewery location.
- Directed GABF strategizing, and brewery staff career development.
- Under my supervision, Steelhead breweries won a total of 24 Great American Beer Festival medals.
- Project Manager on five brewery installations: Specified equipment to tank manufacturers, worked with architects, building contractors and brewery installation teams.
- Oversaw decommissioning of two closed breweries.

ADMINISTRATIVE

- Sourced raw materials, equipment, supplies, and equipment maintenance services.
- Responsible for purchasing raw materials, supplies, and services, including negotiating best prices.
- Responsible for semi-monthly, monthly, and quarterly Federal and State excise taxes.
- Designed, created and maintained six websites for Steelhead and its affiliates.
- Worked as liaison with trademark attorneys for all Steelhead and Bulldog brands.
- Arranged interstate transfers and sales of kegs from Steelhead's California breweries to Oregon, including interstate regulatory paperwork.

BEER RELATED

- Coordinated distributor promotions and participated in ride-along sales calls to retailers.
- Represented brewery at local functions and beer festivals, and gave brewery tours.
- Coordinated special projects: contract-brewed bottled root beer production, sales and distribution.
- During a 5-month brewery-focused journey, visited 70 breweries and brewed at 38 of them.
- Worked as beer clerk/ beer matchmaker in a specialty beer store selling 1,200 different beers in bottles.
- Consultant to brewpub start-up resulted in increased safety, reduced labor, and streamlined process.

EMPLOYMENT HISTORY

2015-Present	Malt Innovation Center Mgr	GREAT WESTERN MALTING, Vancouver, Washington
2009-2015	Territory Sales Manager	COUNTRY MALT/GREAT WESTERN, Vancouver, WA
2008-2009	Beer Clerk	BELMONT STATION, Portland, Oregon
1990-2007	Corporate Brewmaster	STEELHEAD BREWING CO., Eugene, Oregon
1994	Brewing Consultant	BEND BREWING CO., Bend, Oregon
1989-1990	Head Brewer	TRIPLE ROCK BREWING CO., Berkeley, California
1989	Brewmaster	GOLDEN GATE BREWING CO., Berkeley, California
1988	Brewing Intern	SIEBEN'S RIVER NORTH BREWPUB, Chicago, Illinois

CRAFT BEER INDUSTRY ACHIEVEMENTS

Great American Beer Festival Medals (& the brewers I trained won 16 more GABF medals)

Medal	Year	Category	Beer Name
Gold	1999	English Old/English Strong Ales	Anniversary Ale
Silver	1999	American-Style Brown Ales	Emerald Irish Ale
Silver	1995	Specialty Beers	Harvest Rye
Bronze	1995	Specialty Beers	Titanium Wheat
Bronze	1994	Specialty Beers	Rye Bock
Bronze	1993	Traditional Bitters	Emerald Special Bitter
Gold	1991	Scottish Ales	Raging Rhino Red, also known as Steelhead Amber
Gold	1991	Stouts	Station Square Imperial Stout

Beer Judge

1991-Present	GREAT AMERICAN BEER FESTIVAL, Denver, Colorado
1996-Present	WORLD BEER CUP, Various Locations around the USA
1990-Present	NATIONAL BJCP HOMEBREW JUDGE
2004	NEW ZEALAND BEER AWARDS, Wellington, New Zealand
2001-2002	AUSTRALIAN INTERNATIONAL BEER AWARDS, Melbourne & Ballarat, Australia

Published Author

1990-2011: Fifteen articles published in ▪ New Brewer, ▪ Brewing Techniques, ▪ Zymurgy, ▪ American Brewer, ▪ MBAA Technical Quarterly, ▪ Beer & Brewing Vol.10 Anthology. Many available online at www.terifahrendorf.com.

Conference Speaker & Education Lecturer

1990-2014: Thirty-two speaking engagements including ▪ Craft Brewers Conf., ▪ MBAA Brewery Packaging Course, ▪ MBAA National Convention, ▪ Australian International Beer Awards-Brewing Industry Seminar (Keynote Speaker), ▪ Finnish Better Beer Bars Association-National Conference, ▪ British Guild of Beer Writers-India Pale Ale Conference, ▪ American Brewers Guild, ▪ California State University at Fresno, ▪ AHA Homebrewers Conference, and ▪ Pink Boots.

Boards of Directors/ Advisors/ Affiliations

▪ PINK BOOTS SOCIETY ▪ Founder/President 2007-Present ▪ BARLEY'S ANGELS ▪ Co-Founder 2011-2012
▪ MASTER BREWERS ASSN. OF THE AMERICAS ▪ Education Committee 1999-2001 ▪ Member 1989-Present
▪ OREGON BREWERS GUILD ▪ Founding Treasurer 1992-1994 ▪ Member 1992-2007 ▪ Allied Member 2009+
▪ BREWING TECHNIQUES MAGAZINE ▪ Board of Advisors 1993-1999
▪ NEW BREWER MAGAZINE ▪ Board of Advisors 1993-1995

Professional Accolades

▪ Brewers Association 2014 Recognition Award Winner (*a lifetime achievement award*)
▪ "Who's Who among Executives, Professionals and Entrepreneurs, 2008-2009," by Cambridge Publishing
▪ "Who's Who of American Women, Millennium Edition 2000-2001," published by A.N. Marquis Co.

EDUCATION

1984	Bachelor of Business Administration	UNIVERSITY OF WISCONSIN, Eau Claire, Wisconsin
1988	60th Diploma Course in Brewing Technology	SIEBEL INSTITUTE OF TECHNOLOGY, Chicago, Illinois
1999	Brewery Packaging Technology Course	MASTER BREWERS ASSN. AMERICAS, Madison, Wisc.